



Saint-Gobain  
Glass Solutions

## If making glass is an art, transporting it is a profession!

Founded by Colbert in the 17<sup>th</sup> century, the Manufacture Royale des Glaces created the Hall of Mirrors at the Château de Versailles. Under its new name of Saint-Gobain, the company is home to the Saint-Gobain Glass Solutions Division, which is the European glass processing leader for domestic products.

Today, the diversity and performance of products designed by Saint-Gobain Glass Solutions never stops increasing. This includes reinforced thermal and acoustic insulation, sunlight control, safety glass, easy maintenance glass, etc. The company targets both private and professional markets, including joiners, plasterers, tradesmen, D-I-Y stores, as well as the furniture, refrigeration and nuclear industries and the general public: *"The expertise of Saint-Gobain Glass Solutions is everywhere!"* says Thierry Herrmann, Supply Chain Director. In order to satisfy French customers, the production sites are developing their organisation, partly by outsourcing their transport. *"Our company manages a fleet of 250 vehicles,"* says Thierry Herrmann, *"including 90 vehicles left over from our own fleet. Our objective is to fully outsource our fleet within the next 3 years. With the support of reactive national players like Norbert Dentressangle, we are preparing a range of logistics services for the future."*

### Saint-Gobain Glass Solutions France in figures

- 3,300 employees
- 60 glass processing and distribution sites
- 5 activities: distribution, installation, industrial joinery, façades, specialities.

### The advantages of contract distribution for Saint-Gobain

- Flow and load optimisation,
- Ability to adjust to seasonal variations,
- Ability to manage delivery times,
- Guaranteed high quality standards,
- Real commitment to sustainable development with the right fleet,
- Use of trained drivers: handling glass, load distribution, respectful of the environment and safe.

"It is because Norbert Dentressangle meets our needs that we would like to take our partnership further."